

MINUTES
BID OPENING
November 10, 2016
4:00 P.M.

Present: Sandy Crawford, Procurement Manager; and Brent Morelock, Assistant Procurement Manager

The Bid Opening was held in the Small Court Room, City Hall.

The Procurement Manager opened with the following bids:

RFP FOR REMOVAL OF RECYCLABLE MATERIALS CURBSIDE COLLECTION	
Vendor:	Pricing:
WestRock Converting	See Attached

The submitted bids will be evaluated and a recommendation made at a later date.

**Proposal Pricing Sheet:
Purchase / Marketing of Recyclables from Residential Curbside Collection and
Drop-Off Recycling Programs**

Proposed Revenue to be provided to the City of Kingsport for material delivered based on tonnages in section 10 within this RFP.

Fill in the table below for Single Stream Materials.

Single Stream is defined as the co-mingling of all recycling materials as described in section 2 of this RFP.

See Exhibit A

Recyclable Commodity	Floor price not to fall below: (\$ per ton/lb.)	Market Price Method	Per Ton Processing Fee if any	Tonnage Price (number can be positive or negative)
ONP (Grade 6 or 8) Indicate grade#_____		Official Board Markets – S.E. Yellow Sheet Index Price related to the High Side:		
OCC		S.E. Yellow Sheet Index Price related to the High Side:		
Mixed Paper		S.E. Yellow Sheet Index Price related to the High Side:		
Recyclable Commodity	Floor price not to fall below: (\$ per ton/lb.)	Market Price Method		Percent of Market Monthly Average Price (%)
Aluminum Containers		London Metals Exchange		
Tin, Steel, Bi-Metal Cans		London Metals Exchange		
Natural HDPE, # 2		Plastic News, SE Region		
Colored HDPE, # 2		Plastic News, SE Region		
PETE, # 1		Plastic News, SE Region		
All other Plastics, # 3 - # 7		Plastic News, SE Region		
Glass, Brown				Not Accepted
Glass, Clear				Not Accepted
Glass, Green				Not Accepted
Glass, Mixed				Not Accepted

Exhibit A

Effective Month/Year October-16

A RESD SS	B Composition	C Market Price SE PPI/SMP (High Side Applicable to PPI, Current Average Applicable to SMP)	D Blended Market Value Per Ton (BMV)
Aluminum	1.25%	\$ 1,160.00	\$14.50
Steel	1.25%	\$ 90.00	\$1.13
PET	6.00%	\$ 180.00	\$10.80
HDPE Colored	3.50%	\$ 445.00	\$15.58
3-7 Plastics	0.00%	\$ 35.00	\$0.00
MXP	57.00%	\$ 80.00	\$45.60
ONP	0.00%	\$ 85.00	\$0.00
OCC	16.00%	\$ 110.00	\$17.60
Mixed Glass	0.00%	\$ (41.00)	\$0.00
Residual/Non-Recoverable	15.00%	\$ (41.00)	(\$6.15)
	100.00%		

BMV	\$99.05
Processing Fee	\$ 75.00
Revenue Share Percentage	30%
Commodity Pay	No Pay This Period
(Tip Fee)	\$ (10.00)
Guarantee Maximum TIP FEE	\$0.00

Tip Fee/Commodity Pay Schedule

Blended Mkt Value Ranges	Tip Fee Schedule	Processing Cost	Revenue Share % (After Processing Cost)	Commodity Pay Per Ton
>\$20.00 but <\$30.00	\$ (50.00)	\$ 75.00	0%	No Pay This Period
>\$30.00 but <\$40.00	\$ (45.00)	\$ 75.00	0%	No Pay This Period
>\$40.00 but <\$50.00	\$ (40.00)	\$ 75.00	0%	No Pay This Period
>\$50.00 but <\$60.00	\$ (35.00)	\$ 75.00	0%	No Pay This Period
>\$60.00 but <\$70.00	\$ (25.00)	\$ 75.00	0%	No Pay This Period
>\$70.00 but <\$80.00	\$ (20.00)	\$ 75.00	0%	No Pay This Period
>\$80.00 but <\$90.00	\$ (15.00)	\$ 75.00	0%	No Pay This Period
>\$90.00 but <\$100.00	\$ (10.00)	\$ 75.00	0%	No Pay This Period
>\$100.00 but <\$110.00	\$ (5.00)	\$ 75.00	0%	No Pay This Period
>\$110.00 but <\$120.00	\$ -	\$ 75.00	0%	No Pay This Period
>\$120.00 but <\$125.00	No Tip This Period	\$ 75.00	30%	\$ 13.50
>\$125.00 but <\$130.00	No Tip This Period	\$ 75.00	30%	\$ 15.00
>\$130.00 but <\$135.00	No Tip This Period	\$ 75.00	30%	\$ 16.50
>\$135.00 but <\$140.00	No Tip This Period	\$ 75.00	30%	\$ 18.00
>\$140.00 but <\$145.00	No Tip This Period	\$ 75.00	30%	\$ 19.50
>\$145.00 but <\$150.00	No Tip This Period	\$ 75.00	30%	\$ 21.00
>\$150.00 but <\$155.00	No Tip This Period	\$ 75.00	30%	\$ 22.50
>\$155.00 but <\$160.00	No Tip This Period	\$ 75.00	30%	\$ 24.00